



Senior Broker Associate
John Griffing, ALC, CRE, SIOR

NAI Pensacola

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John Griffing, ALC, CRE, SIOR

Commercial Real Estate Agent | Land Sales Specialist

Scope of Service Industrial; Waterfront Industrial/Commercial; Lands (Timber, Farm, Recreational, Industrial Sales and Leasing of Commercial Properties. Primary focus is on industrial properties and large land tracts.

Background Owned, led, and managed regional market leading, globally-branded commercial real estate brokerage firm;

- Sold firm to two colleagues in 2018;
- Led, managed, and grew the firm in all areas of the business including leasing, sales, and management;
- Grew and maintained large network of external relationships with key market participants, real estate decision-makers within key tenant organizations, investment sales, leasing brokers and lenders; and
- Developed, trained, and mentored young team members.

Education

Master's and Bachelor's Degrees from the University of Southern Mississippi

Graduate of the Center for Creative Leadership, Greensboro, NC

Adjunct Faculty at the University of Southern Mississippi and Pensacola State College

Awards, Certification, and Recognitions (Partial List):

Society of Industrial and Office Realtors (SIOR), (2000)

Counselor of Real Estate (CRE), (2001)

Realtors Land Institute—Accredited Land Consultant (ALC) (2020)

National Association of Industrial and Office Properties (NAIOP) Florida State President (2006/7)

Society of Industrial and Office Realtors, AL/LA/MS/NWFL Chapter President (2010)

Senior Warden, St. Francis of Assisi Episcopal Church, Gulf Breeze, FL, (2010)

Rotary Paul Harris Fellow, (2013)

Professional Affiliations

- Counselors of Real Estate (CRE)
- Society of Industrial and Office Realtors (SIOR)
- Realtors' Land Institute--Accredited Land Consultant (ALC)

Transaction History

Over \$20-million in land sales alone since 2015.

- Land Lease of 25-acre industrial waterfront property in Pensacola, FL (FL Drum Corporation)
- Disposition of 65,000 sf industrial complex in Pensacola, FL (FL Drum Corporation)
- Disposition of 25,000 sf industrial complex in Pensacola, FL (The First Bank)
- Disposition of 250-acre crop research complex in Molino, FL (Bayer Crop Science)
- Disposition of former wastewater treatment plant land in Pensacola, FL (Emerald Coast Utilities Authority (ECUA))
- Disposition of 17-acre commercial land tract (Crestview, FL)
- Disposition of 5.7-acre commercial land tract (Pensacola, FL)
- Disposition 155-acre cattle farm (Molino, FL)

Strategic Clients

Partial List from 2015 to Present:

- Air Gas
- Bayer Crop Science
- Catholic Diocese of Pensacola/Tallahassee
- Century Link
- Chromalloy Corporation
- Cintas Corporation
- City of Gulf Breeze, FL
- City of Milton, FL
- City of Pensacola, FL
- Episcopal Diocese of the Central Gulf Coast
- Emerald Coast Utilities Authority (ECUA)
- Encompass Health
- Hancock/Whitney Bank
- Pensacola Marine Shipyard
- Port of Pensacola, FL
- The First Bank
- United Bank.