



### John Griffing

Senior Broker Associate  
NAI Pensacola

o +1 850 433 0577

f +1 850 433 5042

c +1 850 450 5126

[jgriffing@naipensacola.com](mailto:jgriffing@naipensacola.com)

### Scope of Service

Industrial; Waterfront Industrial/Commercial; Lands -Timber, Farm, Recreational, Industrial Sales and Leasing of Commercial Properties. Primary focus is on industrial properties and large land tracts. John is recognized as a highly knowledgeable broker who is adept at the most complex of land valuations.

### Education

Master's and Bachelor's Degrees from the University of Southern Mississippi  
Graduate of the Center for Creative Leadership, Greensboro, NC  
Adjunct Faculty at the University of Southern Mississippi and Pensacola State College

### Background & Experience

Griffing owned, led, and managed regional market leading, globally-branded commercial real estate brokerage firm which he sold to his colleague in 2018. John has built his business core around valuing relationships with clients and colleagues alike. He has grown a large network of key market participants, real estate decision-makers located within core tenant organizations, investment sales, commercial brokers and lenders. John has assembled multiple complex governmental properties that required a highly evolved analytical skill-set and superior negotiations skills resulting in exceptional results for our region.

### Professional Affiliations

Society of Industrial and Office Realtors (SIOR), (2000)

Counselor of Real Estate (CRE), (2001)

Realtors Land Institute—Accredited Land Consultant (ALC) (2020)

National Assn of Industrial/Office Properties (NAIOP) Florida State President (2006/7)

Society of Industrial and Office Realtors, AL/LA/MS/NWFL Chapter President (2010)

Senior Warden, St. Francis of Assisi Episcopal Church, Gulf Breeze, FL, (2010)

Rotary Paul Harris Fellow, (2013)



COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

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## Recent Transaction History

Griffing has closed \$73-million in sales alone in the past ten years, \$30-million of this was since 2015 and in land sales alone.

- Land Lease of 25-acre industrial waterfront property in Pensacola, FL (FL Drum Corporation)
- Disposition of 65,000 sf industrial complex in Pensacola, FL (FL Drum Corporation)
- Disposition of 25,000 sf industrial complex in Pensacola, FL (The First Bank)
- Disposition of 250-acre crop research complex in Molino, FL (Bayer Crop Science)
- Disposition of former wastewater treatment plant in Pensacola, FL (Emerald Coast Utilities Authority (ECUA))
- Disposition of 17-acre commercial land tract (Crestview, FL)
- Disposition of 5.7-acre commercial land tract (Pensacola, FL)
- Disposition 155-acre cattle farm (Molino, FL)

## Strategic Clients

Partial List:

Air Gas

Bayer Crop Science

Century Link

Chromalloy Corporation

Cintas Corporation

City of Gulf Breeze, FL

City of Milton, FL

City of Pensacola, FL

KJC Living Trust

Adamah Properties

Gaynoe Properties

RMS Timberlands

Episcopal Diocese of the Central Gulf Coast

Emerald Coast Utilities Authority (ECUA)

Encompass Health

Hancock/Whitney Bank

Pensacola Marine Shipyard

Port of Pensacola, FL

The First Bank

United Bank

Finger Development

Terramore Development

Springer Group

Doral Bank

14th & Heinberg, LLC

Pearson Family Trust

Gulf Coast Pain Institute

The Rockhill Group

Wells Fargo

Escambia County, FL

Manheim Remarketing

R.E. Loans LLC

Quality Property Asset Mgmt.

The Trust for Public Land

American Bank of Texas

Santa Rosa County, FL

General Electric