

Professional Profile



NAIPensacola

Tina Tortomase

Senior Commercial Advisor

+1 850 384 5818

ttortomase@naipensacola.com

SCOPE OF RESPONSIBILITIES

Commercial Real Estate Agent | Tenant Representative Specialist
Sales and Leasing of Industrial, Land, Office and Retail Properties

PROFESSIONAL AFFILIATIONS

- NAIOP
- Member of Gulf Coast CMLS
- Pensacola Association of Realtors
- Florida Association of Realtors
- National Association of Realtors

BACKGROUND AND EXPERIENCE

Tortomase has thirty years of commercial real estate experience. Prior to joining NAI in 2015, she managed over a million square feet of class “A” office space in downtown New Orleans, Louisiana for a REIT Equity Office Properties and Hertz Investment Group managing the leasing, property management team, and all contract negotiations.

Tina is a dedicated professional consistently ranking among the top in sales for high-value land, retail, and office properties. Her exceptional professionalism, adept negotiating skills, and mastery of contracts have earned her a well-deserved reputation as one of the top professionals in her field.

As a tenant representation expert, Tina employs site selection along with financial and logistical assessments to assist her clients in identifying the most suitable locations for their businesses. She skillfully negotiates on their behalf to prevent expensive missteps. Renowned for her ability to adeptly navigate her clients through the entire process of site selection, negotiation, and the successful execution of lease agreements, she ensures a smooth and effective transition to deliver winning results.

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Partial Client List

Mastec North America, Inc.	United Way
Kraft Power Con	Huron Consulting
L3 Harris Technologies, Inc.	Optum Serve Health Services
Burn Bootcamp	Caterpillar Properties
Blue Sea Florida	Daikin
Pine Forest Center	Florida for Online Education
Bostic Plaza	Century Link
Moorhead Law Firm	Denton District, LLC
The Ropella Group	Game Stop
Dr. Carl Speer	Pollution Control
State of FL. DCF	H&R Block
United Insurance	Maynard's Donuts
Big O'Tes	Cocoa's Vinyl
Blue Ridge Summit	Sanchez San Raphael
Crown Centre Plaza	Salvation Army
Embarq	KB Realty
Taylor and Van Matre	Tarabay TIG
MAX Homes	A-Z Dog Grooming
Royal Cup Coffee	Sorrento Plaza Partners
The ARC Gateway	CACI
New Dairy Market	Surety Land Title
Smart Smiles	Veterans Evaluation Services
DeNovo	Stuart Irby
The Dog Stop	Carrierre Strum
Escape Massage	Insight Global

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Partial Transaction List

Shopping Center Dispositions

Sorrento Plaza- 39,960 SF Multi-Tenant, Leased and Managed Center \$4,470,000.00
Bostic 5th Avenue Plaza - 12,750 SF Multi-Tenant Center \$1,020,000.00
Crowne Center Plaza - 13.250 SF, Multi-Tenant, Leased and Managed Center \$2,450,000.00
Navarre Plaza - 16,500 SF, Multi Tenant Center \$2,700,000.00

Office Building Dispositions

8100 Opportunity, Milton FL 15,000 SF \$2,725,000
1301 Government Pensacola, FL 16,000 SF \$1,795,000
4300 Bayou Blvd, Pensacola, FL 5,000 SF \$615,000.00
650 Denton, Fort Walton Beach, FL 18,258 SF \$970,000.00
824 Creighton, Pensacola, FL 4,490 SF \$800,000.00
2441 N 9th Ave Pensacola, FL 11,180 SF \$660,000.00

4457 Bayou Blvd. Pensacola, FL 3,875 SF 5-YR Lease Transaction Value \$504,030
350 Cedar St Pensacola, FL 17,800 SF 5-YR Lease Term Transaction Value \$1,883,604
890 Heinberg Pensacola, FL 33,000 SF 5-YR Term Transaction Value \$1,219,441
104 W Romana Pensacola, FL 4,577 SF 7-YR Lease Term Transaction Value \$714,561
3736 Palafox St Pensacola, FL 15,000 SF 5-YR Term Transaction Value \$525,604

Land Sales

1301 Government Pensacola, FL 1.48 AC \$987,891
Grande Drive, Pensacola, FL 5.70 AC \$4,750,000
100 S 9th Ave Pensacola, FL 2.2 AC \$1,600,000
120 W Government St. Pensacola, FL .65 AC \$765,000
150 S Baylen, FL 0.42 AC \$510,000
000 San Raphael , Milton FL 59 AC 3-AC Uplands \$450,000

Warehouse Dispositions

630 Anchors St Fort Walton Beach, FL 87,331 SF \$800,000
3736 Palafox Pensacola, FL 22,000 SF \$500,000
35 Miracle Strip Pkwy Fort Walton Beach, FL 19,000 SF \$550,000
Copter and Hammac Pensacola, FL 10-YR lease 20,000 SF Lease Value \$1,988,468